James Richardson

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PROFESSIONAL SUMMARY

Strategic Import Export Manager with 12 years of experience in the global meat industry. Expert in DEFRA/APHA regulations and international food safety standards. Proven record of reducing customs delays by 30% and managing £150M in annual trade volume through optimised supply chain protocols.

WORK EXPERIENCE

Senior Import Export Manager | British Heritage Meats Ltd | Manchester, UK
May 2018 - Present

- Spearheaded the global distribution strategy for a £400M meat processing division serving 25 countries.
- Reduced average customs clearance time from 72 to 24 hours by implementing an automated documentation portal.
- Negotiated yearly freight contracts with major carriers, saving the organisation £1.2M in annual logistics spend.
- Managed a team of 15 logistics coordinators and compliance specialists across three regional hubs.
- Oversaw 100% successful completion of 12 internal and external DEFRA regulatory audits without major findings.

International Trade Compliance Manager | Global Agri-Trade Logistics | Reading, UK
Aug 2013 - Apr 2018

- Directed all export compliance activities for poultry and pork products destined for the EU and Asian markets.
- Developed a comprehensive security manual that achieved AEO status for the company's supply chain.
- Resolved a major trade dispute regarding Tariff-Rate Quotas in the South Korean market, recovering £450k in duties.
- Verified all health certificates and labelling requirements to ensure compliance with diverse international standards.

Junior Export Co-ordinator | North Cold Storage & Logistics | Hull, UK
Jun 2010 - Jul 2013

- Coordinated daily dispatch of 40+ refrigerated containers to ports in Felixstowe and Southampton.
- Reduced demurrage and detention fees by 22% through better carrier scheduling and terminal monitoring.
- Prepared complex documentation including Bills of Lading, Certificates of Origin, and Letters of Credit.
- Tracked real-time temperature data for high-value shipments to ensure zero-loss arrival at destination.

EDUCATION

University of Manchester | Master of Science | Operations, Project and Supply Chain Management
Sept 2008 - May 2010

Harper Adams University | Bachelor of Science | Agri-Business
Sept 2004 - May 2008

SKILLS

DEFRA Export Certification, HACCP Principles, Authorised Economic Operator (AEO) Status, Incoterms 2020, Sanitary and Phytosanitary (SPS) Measures, Cold Chain Management, Freight Forwarding, Inventory Management Systems (WMS), Route Optimisation, Multi-modal Transportation

CERTIFICATIONS

Certified International Trade Advisor | Institute of Export & International Trade (Nov 2015)
Level 4 Award in Managing Food Safety in Catering (HACCP) | Highfield Qualifications (Apr 2012)

LANGUAGES

English (Native)
Spanish (C1 - Professional Working Proficiency)

ACTIVITIES

Member, British Meat Processors Association
Participating in national trade policy discussions and sustainability initiatives.

Guest Speaker, Cold Chain Federation Summit
Presenting on the future of temperature-controlled logistics in emerging markets.

CV example from guide at vitae.so