

# Robert M. Henderson

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## PROFESSIONAL SUMMARY

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Strategic Import Export Manager with 12 years of experience in the global meat industry. Expert in USDA/FSIS regulations and international food safety standards. Proven record of reducing customs delays by 30% and managing \$150M in annual trade volume through optimized supply chain protocols.

## WORK EXPERIENCE

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### Senior Import Export Manager | Midwest Meat Processors Inc. | Chicago, IL

May 2018 - Present

- Spearheaded the global distribution strategy for a \$400M meat processing division serving 25 countries.
- Reduced average customs clearance time from 72 to 24 hours by implementing an automated documentation portal.
- Negotiated yearly freight contracts with major carriers, saving the organization \$1.2M in annual logistics spend.
- Managed a team of 15 logistics coordinators and compliance specialists across three regional hubs.
- Oversaw 100% successful completion of 12 internal and external USDA regulatory audits without major findings.

### International Trade Compliance Manager | Global Agri-Trade Solutions | Kansas City, MO

Aug 2013 - Apr 2018

- Directed all export compliance activities for poultry and pork products destined for the EU and Asian markets.
- Developed a comprehensive C-TPAT security manual that achieved Tier 3 status for the company's supply chain.
- Resolved a major trade dispute regarding Tariff-Rate Quotas in the South Korean market, recovering \$450k in duties.
- Verified all health certificates and labeling requirements to ensure compliance with diverse international standards.

### Junior Export Coordinator | Swift Cold Logistics | Des Moines, IA

Jun 2010 - Jul 2013

- Coordinated daily dispatch of 40+ refrigerated containers to ports in Seattle and Savannah.
- Reduced demurrage and detention fees by 22% through better carrier scheduling and terminal monitoring.
- Prepared complex documentation including Bills of Lading, Certificates of Origin, and Letters of Credit.
- Tracked real-time temperature data for high-value shipments to ensure zero-loss arrival at destination.

## EDUCATION

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### Michigan State University | Master of Science | Supply Chain Management

Sep 2008 - May 2010

### Iowa State University | Bachelor of Science | Agricultural Business

Sep 2004 - May 2008

## SKILLS

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USDA/FSIS Export Certification, HACCP Principles, Customs Trade Partnership Against Terrorism (C-TPAT), Incoterms 2020, Sanitary and Phytosanitary (SPS) Measures, Cold Chain Management, Freight Forwarding, Inventory Management Systems (WMS), Route Optimization, Multi-modal Transportation

## CERTIFICATIONS

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Certified Customs Specialist (CCS) | NCBFAA (Nov 2015)  
HACCP Certification | International HACCP Alliance (Apr 2012)

## LANGUAGES

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English (Native)  
Spanish (C1 - Professional Working Proficiency)

## ACTIVITIES

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### **Board Member, International Meat Secretariat**

Participating in global trade policy discussions and sustainability initiatives.

### **Guest Speaker, Global Food Logistics Summit**

Presenting on the future of cold chain technology in emerging markets.